RYKER FITCH



EDUCATION

- Series 6 and 63 Licensed
- Bachelor of Arts | English (GPA 3.29/4.00) Abilene Christian University (Abilene, TX)
- Major: English (GPA 3.5/4.00) Minor: Biblical Studies (GPA 3.2/4.00)
- Education abroad: ACU in Oxford (8 countries and 14 cities)

SKILLS AND CAPABILITIES

- Excels in creative and formal writing and editing.
- Research and report accurately on current and historical information to further team and personal development.
- Coordinate and collaborate on projects, tasks, and activities, both tactical and strategic to create repeatable, efficient.
- Create and design programs and effective curriculums to educate and push community of peers.
- Develop successful sales and marketing techniques through product and client research and experience.
- Certified to sell mutual funds and variable annuities.

ACCOMPLISHMENTS

- Developed database for 3000+ products offered across financial platforms for the constantly changing information that is relayed to all departments within the Janus Capital Group.
- Personally sold over \$60,000 of merchandise within first 70 days of being employed at The North Face.
- Awarded Presidential Scholarship from Abilene Christian University.
- Created the full-time climbing program at Abilene Christian University.
- Maintained and led facility administration and projects at T Bar M Camp Travis for 250 people per week.
- Counseled hundreds of students to build positive character, integrity, and mental health.
- Volunteered over 500 hours in the United Kingdom and Namibia developing youth-oriented programs for 75 and 300 youths respectively, while working with AIDS orphans enhancing quality of life.

EXPERIENCE

- Crispin Porter + Bogusky; Copywriter Intern (Boulder, CO): Spring 2015 to Summer 2015. Successfully sold concepts, 100+ social posts, headlines, etc. to clients like Domino's and Best Buy during 3-month internship.
- Janus Capital Group; Account Manager (Denver, CO): Summer 2014. Coordinated interactions with 13 companies to develop opportunities for Janus' advancd; on-boarded selling agreement and new clients.
- Janus Capital Group; Product Specialist (Denver, CO): Fall 2013 to Spring 2015. Managed and developed client relationships; interacted and educated shareholders through product knowledge.
- Denver K-Life; Leader (Denver, CO): Fall 2013 to Spring 2015. Lead and mentored a group of high school boys; conducted weekly Bible studies; supported and developed Denver's youth for Christ.
- The North Face; Sales Associate (Denver, CO): Fall 2012 to Fall 2013. Managed customer relations; effectively sold merchandise through product knowledge; maintained storefronts and appearance.
- T Bar M Camp Travis; Veteran Team Leader, Assistant Property Manager, Camp Counselor: (Austin, TX): Summer 2012, 2011, 2010, and 2009. Directed, facilitated, encouraged coaches and staff; head lifeguard for lake activities; managed operations planning; maintained and repaired equipment, led facility administrations.
- ACU Student Recreation Center; Route Setter and Rock Climbing Instructor (Abilene, TX): Spring and Fall 2012 and 2011. Taught beginning climbers basic intermediate techniques and safety methods; developed climbing curriculum.
- Birkeland Current; Proposal Editor for New Business Development (Waco, TX): Fall 2010. Reviewed and edited contract proposals for innovated technologies; generated sustainable income flow.